

NOVO NORDISK INC. Expired Good Return Policy

The Novo Nordisk Inc. Expired Return Goods Policy governs the return of Novo Nordisk Inc. product purchased directly from Novo Nordisk Inc., product purchased from U.S. territory based entities licensed to distribute product and third party reverse logistics providers processing returns on behalf of U.S. territory Customer(s).

Novo Nordisk Inc. accepts expired good returns and evaluates final reimbursement for all products returned in accordance with the details captured in this policy.

Novo Nordisk Inc. utilizes FedEx Supply Chain (formerly Genco Pharmaceuticals) as our authorized Reverse Logistics Provider.

Terms of Return Policy:

- Product must be returned to FedEx Supply Chain for reimbursement consideration. Product that is not returned to FedEx Supply Chain is not eligible for reimbursement.
- Credit will be issued on all eligible returns valued at current WAC less 10%.
- Ineligible items may be returned for proper disposal; however no credit will be issued.
- Eligible partials will be credited for exact quantities returned.
- Transportation charges are pre-paid by Customer.
- For items purchased directly from Novo Nordisk Inc., credit will be issued to the direct purchasing entity.
- For items purchased from a wholesaler, credit will be issued to the wholesaler.
 - It is the responsibility of the wholesaler to pass the credit to the customer based on the wholesaler's policy.
 - Wholesalers are to send negative chargebacks for returns from contracted customers in accordance with Novo Nordisk Inc. Chargeback Policy.
- Sales Representatives or Representatives of Novo Nordisk Inc. are not permitted to pick up merchandise from customers for return goods processing.
- Novo Nordisk Inc. reserves the right to make the final determination on the valuation of the return.
- Batched returns are not preferred. If there is a need to consolidate returns for shipping purposes product must be segregated according to originating Customer with supporting documentation identifying the originating customer and associated product details on the return documentation.

Returnable Items - Eligible for Reimbursement:

- Products in original manufactured containers only.
- Products received at FedEx Supply Chain within six months of expiration or up to 6 months post expiration. Expiration date is the last day of the month (mm/yyyy - 05/**31**/2018).
- Partial containers (Penfill® and Prefilled® Syringes only).
- Lot number and expiration date must be visible.
- Proof of purchase supplied and/or verified upon request.

Returnable Items - NOT Eligible for Reimbursement:

- Product not in original manufactured container.
- Products received at FedEx Supply Chain with more than six months prior to expiration and more than six months beyond the expiration date.
- Partial containers (items not contained in the eligible listing above).
- NovoSeven®, NovoEight®, TRETEN®, Norditropin®, GlucaGen® HypoKit®, Activella®, Prandin®, ReliOn®, Vagifem® - or any other product specifically sold on a non-returnable basis.
- Products involved in a fire, sacrifice, or bankruptcy sale or which have been subject to improper storage conditions.
- Product which has been defaced (containing prescription labels, stickers, hand writing)
- Product determined to be counterfeit, diverted or obtained through an unauthorized source.
- Product destroyed by entity other than FedEx Supply Chain.
- Product samples or product donated by Novo Nordisk Inc. for patient assistance programs or any other authorized program(s).
- Product destroyed by customer or by Customer's Return Processor.
- Proof of purchase cannot be supplied and/or verified upon request.

Reimbursement:

- Credit will be issued on all eligible returns valued at current WAC less 10%.
- Novo Nordisk Inc. is not responsible for processing fees and/or transportation charges incurred prior to receipt at FedEx Supply Chain.
- Reimbursement will be issued through a credit transaction to the direct purchasing Customer or to the wholesaler associated with the indirect Customer.
- Novo Nordisk Inc. reserves the right to modify the reimbursement value where applicable.

Product Launches / Discontinuation / Divestitures:

- Novo Nordisk Inc. reserves the right to modify reimbursement eligibility in the event of product launch(s) discontinuation(s) or product divestitures(s). Modifications will be stated in the communication distributed announcing the event.

Procedure for returning product:

FedEx Supply Chain does not require a Return Authorization for product returns. For product being returned for reimbursement consideration by Novo Nordisk Inc. product must be sent prepaid postage to the following address:

FedEx Supply Chain
6101 North 64th Street
Milwaukee, WI 53218

Novo Nordisk Inc. is not responsible for shipments lost or damaged in-transit.

Return documentation requirements:

All returns must include documentation including the information captured below. Product returned without the required information will be destroyed with no reimbursement issued.

Information to be provided includes:

- Returnee Customer name, street address, account #, DEA # and/or HIN # and contact phone #/e-mail address.
- Wholesaler name, street address, account #, DEA # and contact phone #/e-mail address.
- Product Information: Description, NDC#, Quantity, Lot #, expiration date.
- Reimbursement value being requested – both line item and total debit memo value.
- Debit memo number or unique identifier to be clearly identified for reference on the credit document.

Product Recalls:

Communication and handling of product recalls will be distributed as appropriate at the time an event is identified and reported.

Return Exceptions:

Novo Nordisk Inc. reserves the right to review exceptions to this policy. Reimbursement considerations are the sole discretion of Novo Nordisk Inc.

Information contained in this document can be modified at any time to comply with laws, regulations, rules, etc. with or without advanced notice.

Questions pertaining to this document can be directed to Novo Nordisk Inc. Customer Service via phone (800-643-6686) or email (NovoNordiskCustomerService@NovoNordisk.com).

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